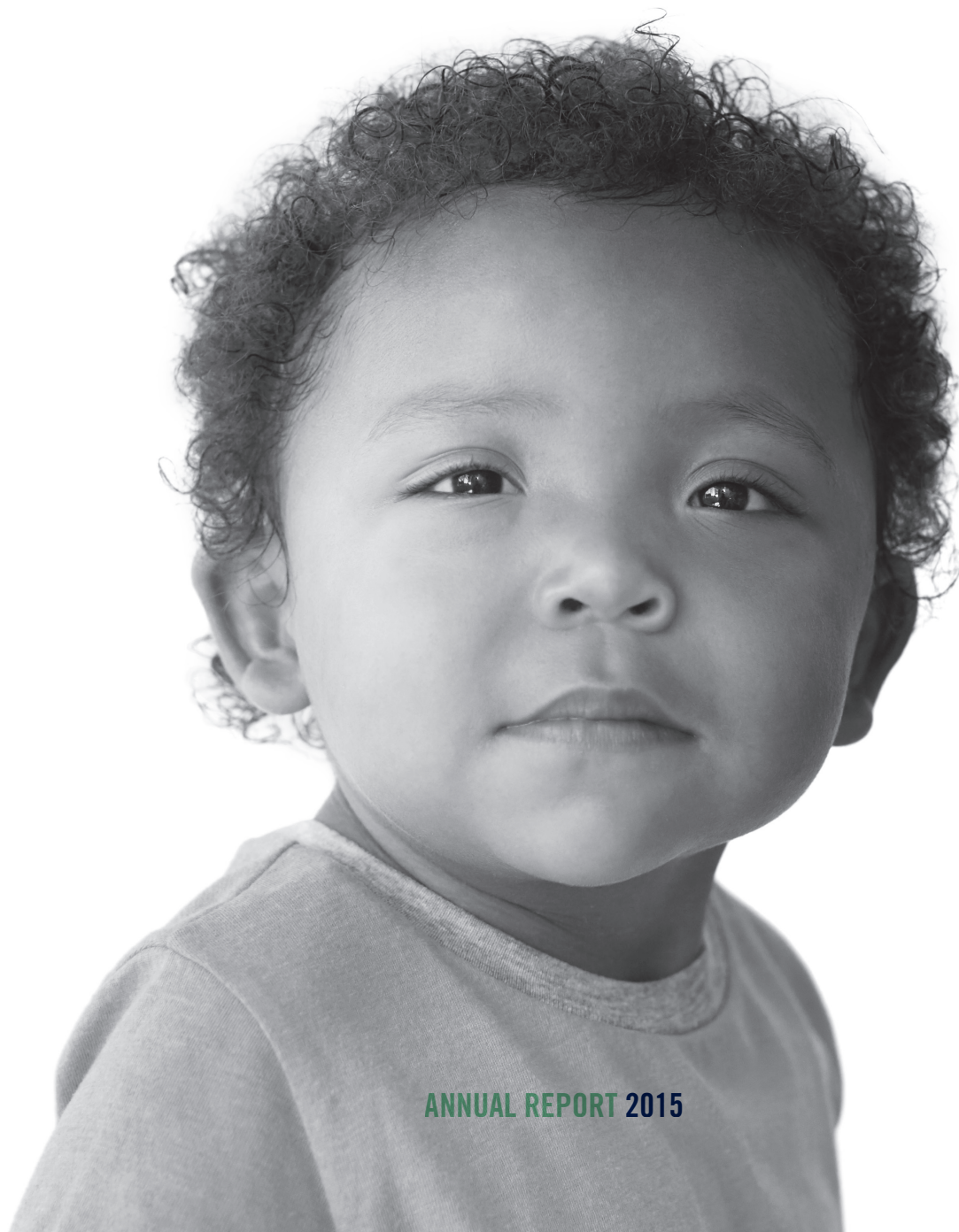




**FOR THE MOST AMAZING
PEOPLE ON EARTH.**



ANNUAL REPORT 2015

MISSION

We champion the health needs of children and families. We are committed to improving children's health by providing the highest-quality, family-centered care, advanced through research and education.

VISION

To be every family's essential partner in raising healthier children.

VALUES

These values guide the way we engage with each other, our patients and our community:

KIDS FIRST. We're inspired by children – we channel their optimism, resiliency, courage and curiosity into everything we do.

LISTEN, REALLY LISTEN. Each person has a story to tell. We listen with compassion, ask meaningful questions and build relationships with individuals and communities.

OWN OUTCOMES. We are 200% accountable for providing extraordinary service. Tireless in our pursuit of excellence, we never stop learning or improving.

JOIN TOGETHER. We are all caregivers. And, we are stronger when teamed with our patients, families, community and one another. Super teams trump superheroes.

BE REMARKABLE. We are innovators, reimagining health care and going beyond what's expected. After all, kids are counting on us.

Every day, we are fortunate to see what makes children so remarkable. Their strength, determination, and resilience inspire and drive us to do everything we can to continuously improve health care for kids.

Our success is made possible through the ongoing generosity and engagement from our community. In 2015, more than 17,035 donors gave to Children's in countless ways. Membership increased by 20% in our Circle of Care program, whose members give \$10,000 or more throughout the year. The annual Star Gala was one of the most successful to date, raising more than \$2.2 million in support of our cardiovascular program.

Several clinical and family service areas grew with the opening of the Kiran Stordalen and Horst Rechelbacher Pediatric Pain, Palliative and Integrative Medicine Clinic in Minneapolis and the Ronald McDonald Family Room in St. Paul. New leadership gifts are creating significant momentum, from advancing innovative care for kids with Type 1 diabetes to building an on-site simulation center.

Our vision is to be every family's essential partner in raising healthier children. As we look to the future, we are focused on serving all kids and families, throughout childhood, when and where they need us. We will continue to be the acute care provider of choice, with a dedicated commitment to expand our Mother Baby/Fetal, Cardiovascular and Neuroscience Institutes. And we will advance specialized care for those most sick, keeping them close to home whenever possible. Like you, we are driven by a belief that we don't just care for kids – we care for the most amazing people on earth.

We are grateful for your ongoing partnership. Together, we have and will continue to make a difference for kids and their families.



Robert I. Bonar, Jr.
Robert I. Bonar, Jr. Dr. H.A
Chief Executive Officer,
Children's Minnesota



Theresa Pesch
Theresa Pesch, RN
President,
Children's Minnesota Foundation



R. Becker
Russ Becker
Chair, Children's Governance Board
CEO and President, APi Group, Inc.



Greg Goven
Greg Goven
Chair, Children's Foundation Board
Retired SVP, C.H. Robinson

CHILDREN'S MINNESOTA LEADERSHIP

Executive Leadership

Robert I. Bonar, Jr., Dr. H.A.
Chief Executive Officer

David S. Overman
President and Chief Operating Officer

Maria Christu, JD
Chief Legal Officer, Vice President
Advocacy and Health Policy

Roxanne Fernandes, RN, MHA
Chief Nursing Officer

Bjorn Gunnerud
Vice President Marketing
and Communications

Samantha Hanson
Chief Human Resources Officer

Phillip Kibort, MD, MBA
Vice President Medical Affairs and
Chief Medical Officer

Michael Morrey
Vice President Mother Baby
Clinical Service and Operations

Jennifer Olson, MBA
Vice President Strategy and
Business Development

Todd Ostendorf
Chief Financial Officer

Theresa Pesch, RN
President Children's Minnesota
Foundation

Trevor Sawallish
Chief Ambulatory Officer

Carol Wilcox, RN, MS
Senior Hospital Administrator,
St. Paul Campus

Jeffrey Young
Chief Information Officer

Senior Leadership

Alice Chernich, MSN, RN
Sr. Director Clinical Services –
Neonatal

Gloria Drake, MSN, RN, CRNA
Sr. Director Clinical Services –
Surgical Services and
Perioperative Care

Glenn Galloway
Chief Executive Officer, Children's
Physician Network

Anupam Kharbanda, MD
Chief of Critical Care

Jim Leste, MS, CHSP
Sr. Director of Support
Operations

Stephen Nelson, MD
Vice Chief of Staff

Katie Penson, RN
Sr. Director Clinical Services –
Critical Care

David J. Schmeling, MD
Chief of Surgical Services

Clark M. Smith, MD
Chief of Pediatrics

Leonard Snellman, MD
Chief of Staff

**Pamala VanHazinga,
BSN, MBA, RN**
Sr. Director Clinical Services –
Population Health

2015 Children's Governance Board of Directors

Russell Becker, Chair
Api Group, President and CEO

Hayes Batson, Vice Chair
Regency Beauty Institute,
Chairman

Bruce P. Shay, Treasurer
Securian Financial
Group, Inc., EVP

Robert I. Bonar, Jr., Dr. H.A.
Children's Minnesota, CEO

Judge Pamela Alexander
Fourth Judicial District
Court, Judge

Martin L. Bassett
Walman Optical, President
and CEO

Matthew Furman
Best Buy Co., Inc., Chief
Communications Officer

Gregory Goven
C.H. Robinson Worldwide,
Retired SVP

Sharon Jaeger, MD
Central Pediatrics, Pediatrician

Mary L. Jeffries
Acuity Strategic Consulting,
CEO/Partner

Cynthia L. Leshner
Sheerwind Energy, EVP and
Chief Administrative Officer

Matt Majka
Minnesota Wild, COO

Paul H. Marvin
Marvin Windows and Doors,
President

John J. McNamara, MD
Children's Respiratory and Critical
Care Specialists, Partner;
Pediatric Pulmonologist

Richard J. Migliori, MD
UnitedHealth Group, EVP and Chief
Healthcare Officer

John Mulligan
Target Corporation, EVP and COO

Richard T. Murphy, Jr.
Murphy Logistics, President and CEO

Stephen C. Nelson, MD
Children's Minnesota,
Hematology-Oncology;
Children's Minnesota,
Vice Chief of Staff

Leonard Snellman, MD
HealthPartners, Pediatrician;
Children's Minnesota,
Chief of Staff

Thomas M. Tefft
Medtronic, SVP and President,
Neuromodulation

2015 Children's Foundation Board of Directors

Gregory Goven, Chair
C.H. Robinson Worldwide,
Retired SVP

Gary Blackford, Vice Chair
Healthcare Executive

**Michael Richards, MD,
Treasurer**
Kirke Financial Services,
L.L.C., Principal

Connie Aram
Children's Hospital Association,
2015 President

Nancy Baker
Children's Association -
Minneapolis, 2015 President

Russell Becker
Api Group, President and CEO

Robert I. Bonar, Jr., Dr. H.A.
Children's Minnesota, CEO

Michael V. Ciresi
Ciresi Conlin LLP,
Founding Partner

Patricia Comeford Adams
You're Never Stuck, Inc.,
President and CEO

Shannon Evenstad
Community Volunteer

Greg Frankenfield
Magenic, CEO

Scott Gill
Milestone AV Technologies, CEO

Bill Jeatran
Marsh & McLennan Agency, CEO

Irv Kessler
Silver Bay, Chairman;
Provident Real Estate Ventures,
Principal and Chairman

Matt Majka
Minnesota Wild, COO

Charles Maxwell
Meristem Family Wealth,
Chairman and CEO

Tom McGough, Jr.
McGough Construction, President

David J. Miller
Minnetonka Moccasin
Company, CEO

Theresa Pesch, RN
Children's Minnesota Foundation,
President

Donna Roback
Attorney

Patrick G. Ryan
Ryan Companies US, Inc.,
President and CEO

2016 Incoming Members

Hayes Batson
Regency Beauty Institute,
Chairman

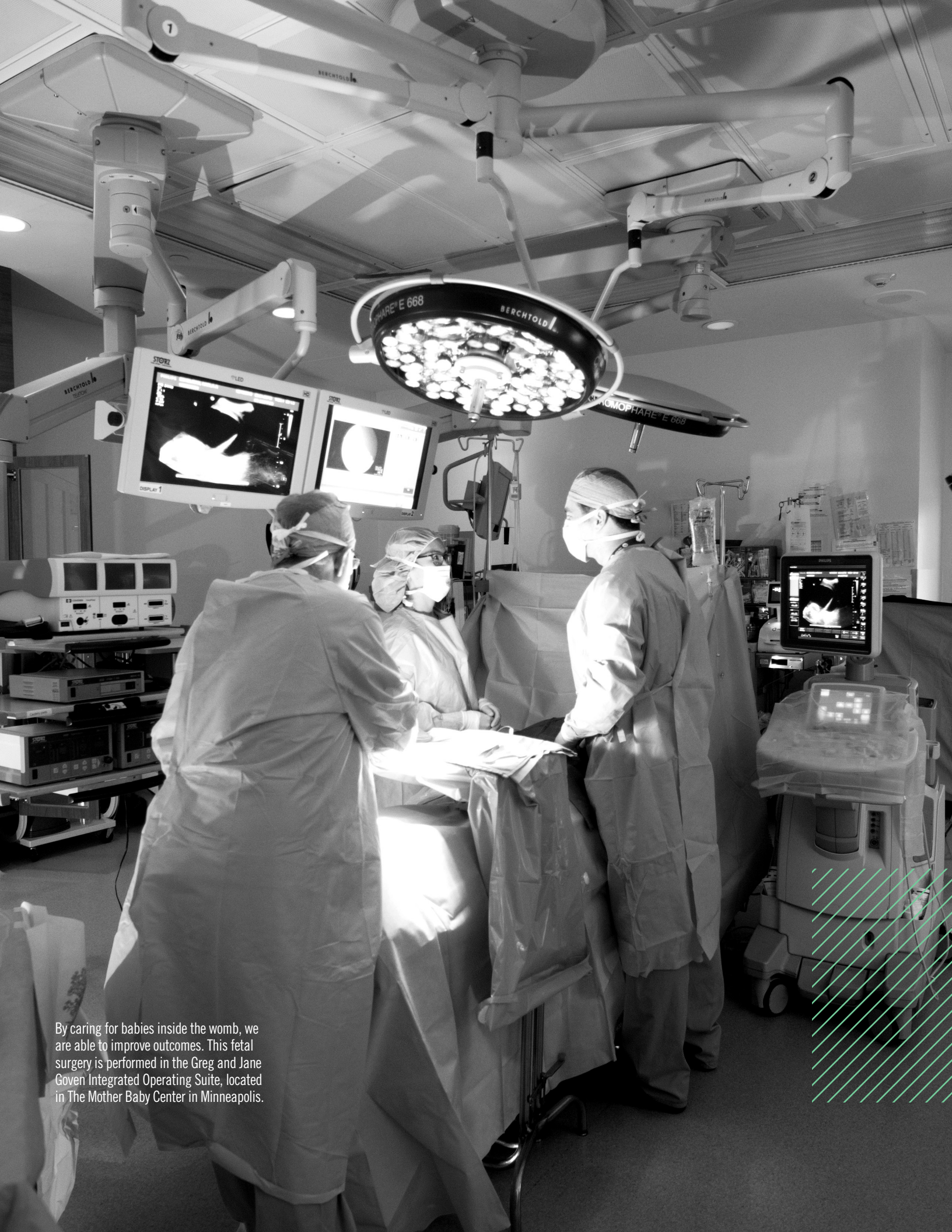
Karen Benz
Community Volunteer

Lynn Freeman
Children's Association -
Minneapolis, 2016 President

Sharyl Sicoli
Children's Hospital Association,
2016 President

Judy Wright
Community Volunteer





By caring for babies inside the womb, we are able to improve outcomes. This fetal surgery is performed in the Greg and Jane Goven Integrated Operating Suite, located in The Mother Baby Center in Minneapolis.

STRONG COMMITMENT TO KIDS DRIVES MEMBERS OF DONOR SOCIETY TO SUPPORT CHILDREN'S MISSION

Providing innovative and exceptional care for children and their families is what drives Children's Minnesota to do what we do. Partnering with members of the community helps make this a reality. Members of a special donor society – Children's Circle of Care – help support our mission to ensure excellence in patient care, education and training for staff, research for better outcomes, and advocacy for children's health and well-being.

By giving \$10,000 or more in one calendar year, Circle of Care members have the opportunity to deepen their commitment to providing kids and their families with the best possible care.

We've seen this commitment in action. Several Circle of Care members were part of a committee of prominent

volunteers that promoted Children's as a co-charity of choice for the exclusive Nordstrom Ridgedale opening gala in September 2015. They sold more than 2,000 tickets, with proceeds from this unique event – \$100,000 – supporting the new **Michael and Ann Ciresi Midwest Fetal Care Center, which opened in March 2016.** *See box below to learn more about the innovative care being provided to moms and their babies, before and after birth.*

As we continue to reimagine healthcare for the most amazing people on earth, the support of people like our Circle of Care members will make it possible.

"I choose to invest in Children's because I am inspired by the advancements in care, like in-utero surgery at the Michael and Ann Ciresi Midwest Fetal Care Center and the use of a pediatric simulation center to train staff on how to react to ordinary and extraordinary cases."

– Children's Circle of Care Member

The new Michael and Ann Ciresi Midwest Fetal Care Center opened inside The Mother Baby Center in Minneapolis this spring. Children's Minnesota and Allina Health are transforming care for babies both inside and outside the womb. In the next five years, we will blend groundbreaking medical advancements, leading-edge research and advanced screening techniques to diagnose and treat complex pregnancies and fetal conditions. By better connecting obstetric, fetal and newborn care, we are reshaping outcomes for a lifetime of improved health for our most fragile babies. And establishing a new method of care delivery for the nation to follow.



“If you’re going to donate to any cause, this is the one to donate to... miracles happen every day at Children’s, and it’s because of you and your generosity. I just can’t thank people enough.”

— Kara, Children’s patient mom

CORPORATE PARTNER SUMMIT

In its third year, the Corporate Partner Summit drew leaders from Children’s corporate supporters to network and learn more about corporate social responsibility from their peers. Angie Freeman, chief human resources officer at C.H. Robinson – whose support for Children’s includes named sponsorship of the infusion center in our cancer and blood disorders clinic – shared why corporate social responsibility and employee engagement matter. Things like skills-based volunteering, drives, fundraising opportunities and matching gifts at companies play an important role in giving back by helping kids and their families at Children’s. To learn more, visit childrensmn.org/corporategiving.

PATIENT FAMILY DONORS

After spending his first 549 days of life at Children’s, Connor Matteson finally joined twin sister, Eliana, at home – where he belonged. This was an unlikely outcome for Connor, who was born at 27 weeks gestation with severe lung disease. Eliana also had a rocky start. Born with a congenital heart defect, she was 5 months old before going home. Now with both kids thriving, parents Doug and Shira are immensely grateful. Families like theirs often find healing in giving back. Between participating in Baby Steps 3K, peer-to-peer fundraising, and sponsoring artwork in the cardiovascular care center, the Mattesons have celebrated their kids and the care they received in meaningful ways.

CANCER AND BLOOD DISORDERS TASKFORCE

Many members of our fundraising taskforces are motivated by deeply personal experiences as parents of Children’s patients. Together they have raised vital dollars and awareness for various clinical programs to support families who count on Children’s today. For instance, the cancer and blood disorders taskforce helped fund a dozen private patient rooms, contributed to research, and boosted the Cancer Kids Fund by giving of their time and money.

“Lucia is the happiest kid I know. She always has a smile and words of encouragement and joy.”

— Lori, Lucia’s mom

Lucia has been a primary care patient at Children’s Minnesota since moving to Minneapolis from Guatemala at 9 months old.





As the largest pediatric heart program in the region, the Edward J. Phillips Cardiovascular Care Center provides around-the-clock care for babies through young adults - including this heart patient and family.

CHILDREN'S HEART PATIENT SHARES STORY AND GIVES BACK AT ANNUAL STAR GALA

Looking at 14-year-old JJ Harrington, you'd never know that she has undergone open heart surgery to mend a hole in her heart – certainly not as she took the stage at the 24th annual Children's Star Gala.

This premier event gathered more than 1,000 members of the community – both individuals and top corporations – whose commitment to Children's Minnesota helped raise more than \$2.2 million for Children's cardiovascular care program. *See below to learn more about the outstanding care we provide for the tiniest and most fragile hearts.*

With the confidence of a seasoned veteran, JJ joined KARE 11's Belinda Jensen as co-emcee. She relayed the story of her congenital heart defect, which Children's cardiologists discovered when she was just a few

weeks old. After surgery to repair a pinch in her aorta, surgeons determined the hole in her heart was causing most of the problems. At eight months old, she had open heart surgery. As JJ puts it, "It was a big surgery. My parents were shocked when 24 hours later, I was sitting up in my bed, alert and playing."

JJ knows that she may need to have surgery again in the future. But that hasn't slowed her down. She joins her parents, Kelly and John, and grandparents, Mike and Judy Wright (who recently provided the lead gift for Children's new simulation center) as the third generation of her family to support our mission.

In addition to **Star Gala**, Children's hosts a number of signature events throughout the year. Whether playing a round of golf at **Children's Hospitals Golf Benefit** or enjoying family-oriented walk/runs like **Baby Steps 3K** and **HeartBeat5000**, there are opportunities for everyone to get involved. This past year, we also celebrated the 30th anniversary of the **Pine Tree Apple Tennis Classic** and had Zach Parise as a special guest at **Shine Bright Bash**, where his live auction experience sold for more than \$20,000! To learn more, visit [childrensmn.org/BenefitEvents](https://www.childrensmn.org/BenefitEvents).

In 2015, Children's celebrated the 5th anniversary of the Edward J. Phillips Cardiovascular Care Center, which serves as the largest pediatric heart program in the region. In the last few decades, we've performed more than 11,000 heart surgeries, with a 97% survival rate – which is exceptional – for high-risk surgeries. In the next five years, we plan to develop programs that offer the full depth and breadth of cardiac services and continuity of care our children need and deserve, all the way to adulthood. In addition, we will advance early detection for all babies ensuring long-term health and quality of life, while continuing to focus on advancing knowledge for the betterment of all kids.



“The work that Children’s is able to do exceeds anything that I have ever seen or have talked to people about. They’re specialized in kids, and that sets Children’s apart from any other hospital system.”

– Eric, Children’s patient dad

HOSPITAL ASSOCIATIONS

Longstanding support from the volunteers for Children’s Hospital Association (CHA) and The Children’s Association – Minneapolis has enabled us to continue reimagining health care for the most amazing people on earth. Both groups had successful 2015 annual events (CHA Storyland Gala and Windows Into Children’s), which raised more than \$94k for the McNeely Pediatric Diabetes Care Transformation Project and \$46k for Children’s Star Studio, respectively. Through this ongoing support, patients and families are able to receive the best care possible – whether through clinical trials or the creativity of our in-house TV station.

COMMUNITY BENEFIT

The Children’s Minnesota Minneapolis campus is located in the heart of one of the largest and most vibrant urban American Indian communities in the country. Recognizing the critical role culture and traditions play in a child’s health and well-being, we’ve partnered with community organizations to create the First Gift initiative. Community volunteers assemble moccasins – the first gift that American Indian babies traditionally receive – for American Indian babies in the Children’s NICU and special care nursery. Through a connection with a family member who works in the special care nursery in Minneapolis, the Charles P. and Mary E. Belgarde Foundation has provided a generous donation to help continue this work.

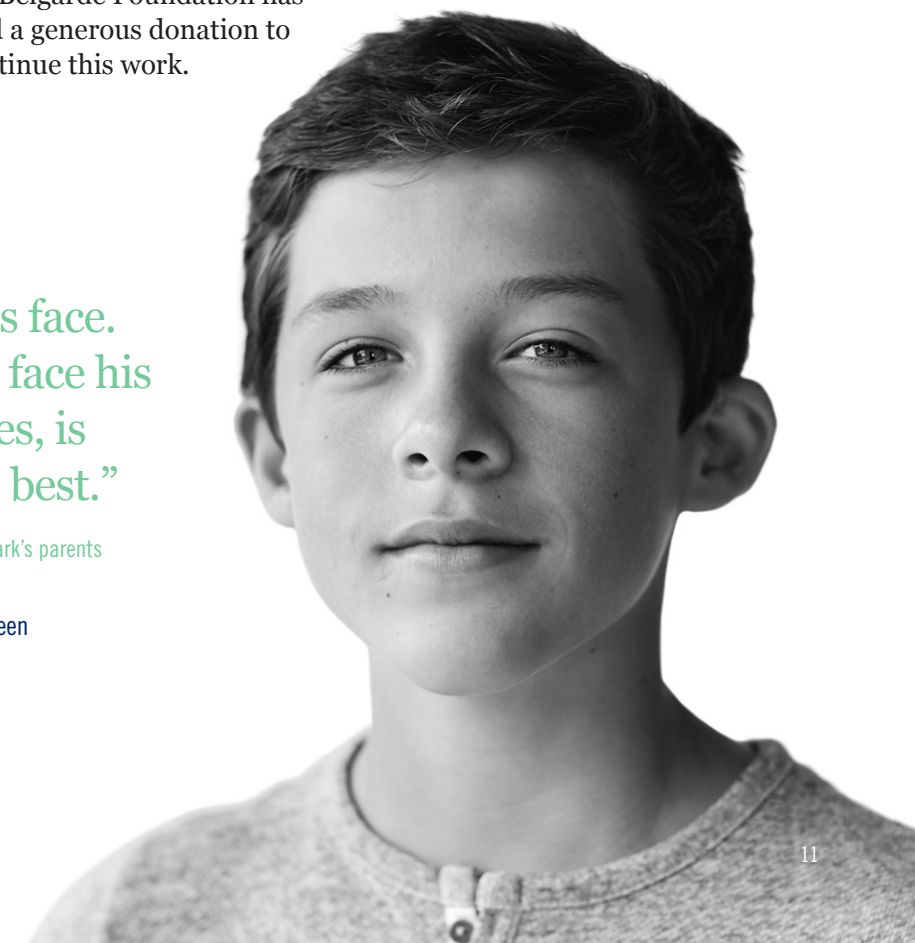
KIDS HELPING KIDS

Hosting lemonade stands. Selling toys at garage sales. Shaving their heads. Asking for donations instead of presents for their birthday. Kids find creative ways to raise money for other kids. Take, for instance, the student council at Lonsdale Elementary School. In support of a classmate undergoing care at Children’s Minnesota, the students hosted a school-wide penny drive that raised \$679.02 for the Cancer Kids Fund, which offers extra services to make a family’s cancer and blood disorders journey easier. When asked how giving made them feel, many students – and who can blame them? – said, “happy.”

“Mark always has a smile on his face. He’s brave and he is willing to face his fears. He also tells funny stories, is easygoing and always tries his best.”

– DaNae & Jeff, Mark’s parents

Mark has a significant primary immune deficiency, and has been a patient at Children’s since he was three years old.





Children's is a national leader in the care of epilepsy. The Karen and George Benz Family Pediatric Neuroscience Center houses the Lee and Penny Anderson Epilepsy Unit, where this epilepsy patient plays with Dimitrios Arkilo, MD.

TEEN HOCKEY PLAYER UNDERGOES BRAIN SURGERY, FIGHTS TO RETURN TO THE GAME

Children's Minnesota is fortunate to benefit from the ongoing support provided by local sports teams, including the Minnesota Wild. Their longstanding partnership with Children's has provided countless visits from players and funding for important needs – including several private patient rooms in the **Karen and George Benz Family Pediatric Neuroscience Center**. *See box below to learn more about the advances we're making in brain injuries, epilepsy and concussions.*

Peter Harrington, a high school hockey player, has benefited from the expertise of this program firsthand. Peter was nearing the end of his freshman year in high school when he came down with a cold, which turned into his first sinus infection. After a clinic visit and prescription for antibiotics, he was back to normal – even able to play in a hockey tournament.

Soon, though, his health rapidly deteriorated. He was rushed by ambulance to the emergency department at Children's Minnesota.

Bacteria had penetrated Peter's skull and invaded his brain, which was swelling at a rate that required surgery. He was taken to the operating room, where Children's neurosurgeon Dr. Joseph Petronio performed a decompressive craniotomy, removing a portion of the skull to allow Peter's brain to expand outside of it. This was the only way he would survive.

And Peter did survive, although he remained in critical condition in the pediatric intensive care unit (PICU). Doctors kept him in a medically induced coma for nearly two weeks. As he was slowly weaned off sedation medication, Peter began to respond to lights, sound and, to their great relief, his parents.

He went home more than a month after he was first diagnosed. His progress continues to astound his care team. Through it all, Peter's strength and resilience led to his recovery. An avid hockey player, he fought for the opportunity to get back to what he loves: playing the game.

"It's through everyone's giving that Children's has been able to be what it is. There just isn't anything in our lifetime that would better represent our lives than Children's because of what it has given to our family."

– Karen and George Benz, board member and lead donors to the neuroscience center

Children's treats 70% of kids requiring neurosurgery, 65% of kids with seizures and 55% needing neurology in Minnesota, and is a national leader in the care of epilepsy and minimally invasive surgery. As we look to the future, we will bring together the most progressive, multi-disciplinary team of pediatric subspecialists in the region to protect and preserve the developing brains of our babies, children and teens. We will provide seamless, highly coordinated, effective care to these kids and their families.



“It makes me feel good to give back, especially to kids. My daughter’s story is one within itself. We felt thankful for everything Children’s did for us while she stayed there, and we knew donating would be an awesome way to say thank you to the staff and other children that could benefit from it.”

— Kassandra, Children’s patient mom

COMMUNITY FUNDRAISERS

From organizing fun runs to craft shows to bake sales, anyone can use their time, talent and network to fundraise for Children’s. When Dustin and Elizabeth Lauby lost their son, they chose to honor his memory by bringing together their community. They created the Kyan Classic, an annual golf event they put on with the help of their friends and family. The event raises about \$10,000 a year to support the neonatal intensive care unit (2014) and the pain and palliative care program (2015). Because of their support, more children and their families will experience the same care that supported them throughout their journey.

TEAM SUPERSTARS

Children’s launched its charity endurance program, Team Superstars, in 2015. Athletes go the extra mile – literally – by running, biking, or swimming and fundraising on behalf of Children’s. In October, 50 athletes including Children’s Minnesota employees, patient families and community members ran in Medtronic Twin Cities Marathon weekend events and raised more than \$61,000. Muffy Sewall ran 26.2 miles to remember and honor her son, Sam, a former patient who passed away from cancer more than 15 years ago. “The 26.2 miles were a physical and emotional journey for me. I know that Sam would have been proud,” Muffy wrote. “I tried and found out that I could do it... that we could do it together.” To learn more, visit childrensmn.org/TeamSuperstars.

STAR CONNECTIONS

Everyone wins when they make a difference for kids. So we consider each professional sports team in Minnesota to be a true champion. When families need a boost in morale, Children’s Minnesota can count on friends like Blair Walsh and Jeff Locke of the Minnesota Vikings and Brian and Brent Kallman of Minnesota United FC – to name a few – to lift spirits. Whether as guest stars on Star Studio, our in-house TV station in St. Paul or Minneapolis, participating in on-campus events or spending time seeing patients, these special visitors help to put smiles on many faces.

“I feel so blessed to have such a wonderful place to call our second home, one that is able to make my child feel like such a normal girl given all of her circumstances.”

— Janice, Kali’s mom

Kali was born at 1½ pounds, and with underdeveloped lungs. She spent the first eight months of her life in the Neonatal Intensive Care Unit (NICU) at Children’s Minnesota.



CHILDREN'S IN THE NEWS

★ 1,997 TOTAL STORIES



1,927,877,574 TOTAL IMPRESSIONS*

SOCIAL MEDIA



147,584

Facebook followers



13,764

Twitter followers



1,562

Instagram followers

* Total number of times a story or post was seen by individuals

STORY HIGHLIGHTS



4/15 | Deaf Minnesota Infant Hears Mom for the First Time - ABC News via Good Morning America

Elijah, a patient diagnosed by doctors at Children's with severe-profound sensorineural hearing loss, hears for the first time with the help of tiny hearing aids.



8/5 | Minnesota Boy Make-A-Wish - NBC News

Lucas Hobbs, a 12-year-old whose cancer went into remission, chooses to have his Make-A-Wish bring food trucks to Children's Minnesota in Minneapolis to feed the patients and staff who helped him get well.



9/21 | Minnesota Teen with Epilepsy - FOX News

Doctors at Children's Minnesota implant a special device for Rachael Malazwith, which generates an electrical current to mitigate a seizure when it strikes, improve recovery time, and, ideally, abort it all together. Rachael is among the first adolescent patients in the United States to be implanted with this version.



12/16 | When a Baby Dies - The New York Times

Stefan J. Friedrichsdorf is medical director of the department of pain, palliative care and integrative medicine at Children's Minnesota. He authors an op-ed about helping children find peace and comfort at end of life.

VISIT childrensMN.org/AnnualReport to read and view the full stories.

2015 FACTS ABOUT CHILDREN'S

133,082 → **100%**

Children's cared for 133,082 individual patients from the five-state region.

These patients represented **100%** of MN counties and **66%** of the counties in WI, IA, ND and SD.



8,344

Home care visits

25,514

Surgical procedures

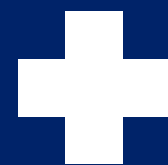
203

Families as Partners volunteers



5,020

Total employees



252

Clinical trials

27,642

Child life encounters

TOP 3 LANGUAGES

Spanish, Somali and Hmong

- Research programs **448**
- Emergency department visits **96,206**
- Lab tests/Pathology cases **958,547**
- Hours of Families as Partners service **3,845**
- Inpatient pharmacy doses dispensed **1,618,528**
- Interpretive services total encounters **84,443**
- Triage visits Children's Health Network **53,186**
- Radiology procedures **118,400**
- Respiratory therapies **380,999**
- Hours of volunteer service **59,554**
- Volunteers **2,802**
- Total staffed beds **428**
- Total languages **64**

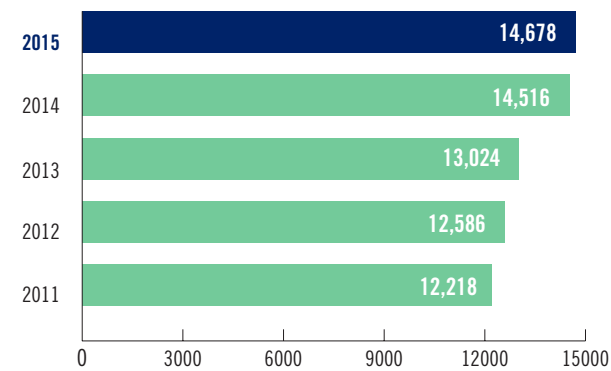
446,012

OUTPATIENT CLINIC VISITS TOTAL

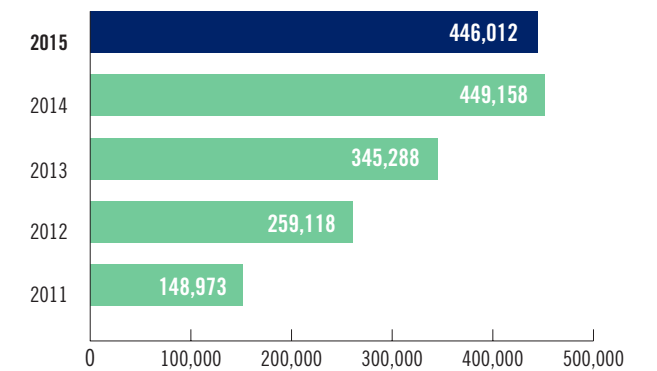
- Primary care clinic visits **266,504**
- Specialty clinic visits **96,218**
- Rehabilitation clinic visits **83,227**

VITAL STATISTICS

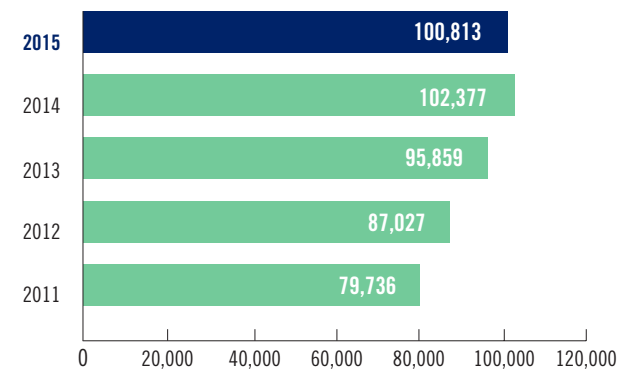
INPATIENT ADMISSIONS



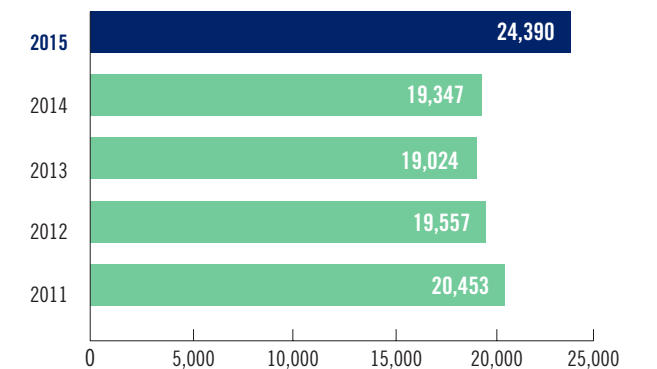
OUTPATIENT CLINIC VISITS



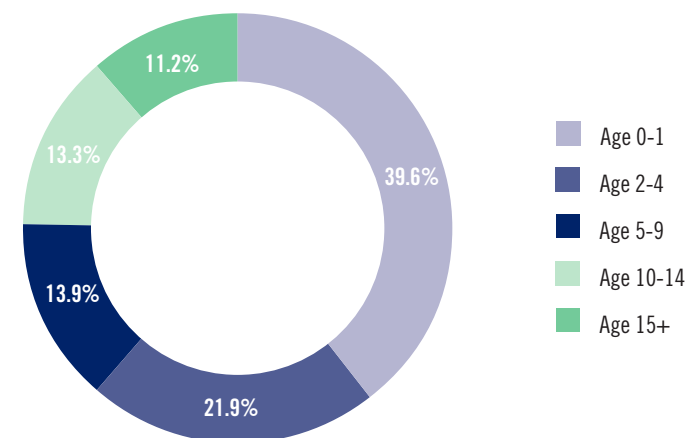
PATIENT DAYS



SURGICAL CASES

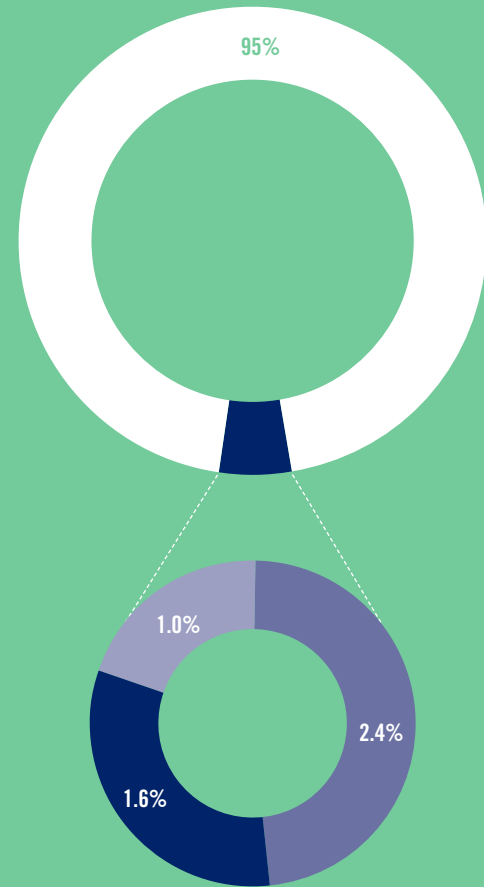


PATIENT AGE STATISTICS

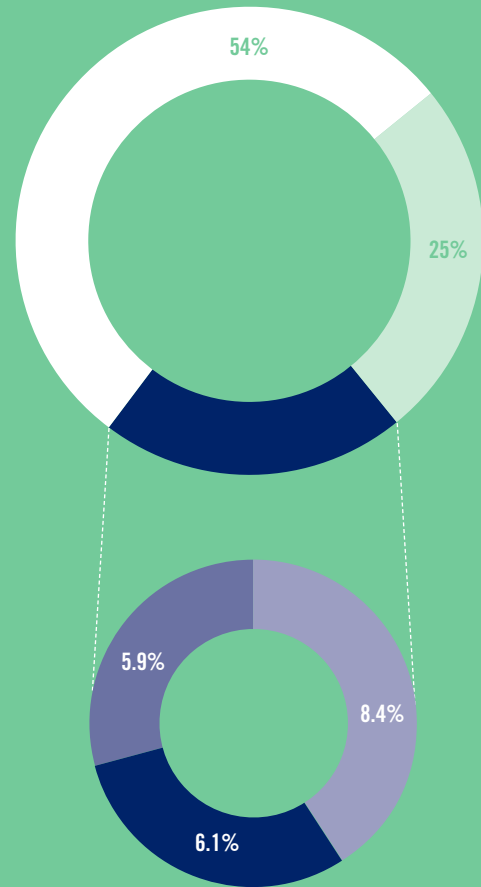


RESULTS OF OPERATION

SOURCES OF REVENUE



USES OF REVENUE



	In millions
■ Patient care reimbursement	\$785.8
■ Other operations	\$19.7
■ Grants for education and research	\$13.4
■ Philanthropic support of programs*	\$8.3
Total	\$827.2

	In millions
■ Labor cost	\$449.0
■ Professional fees, purchased services, supplies and facilities cost	\$209.3
■ State taxes and other expenses	\$69.3
■ Capital costs (depreciation and interest)	\$50.7
■ Provision for renovation, equipment and new programs**	\$48.9
Total	\$827.2

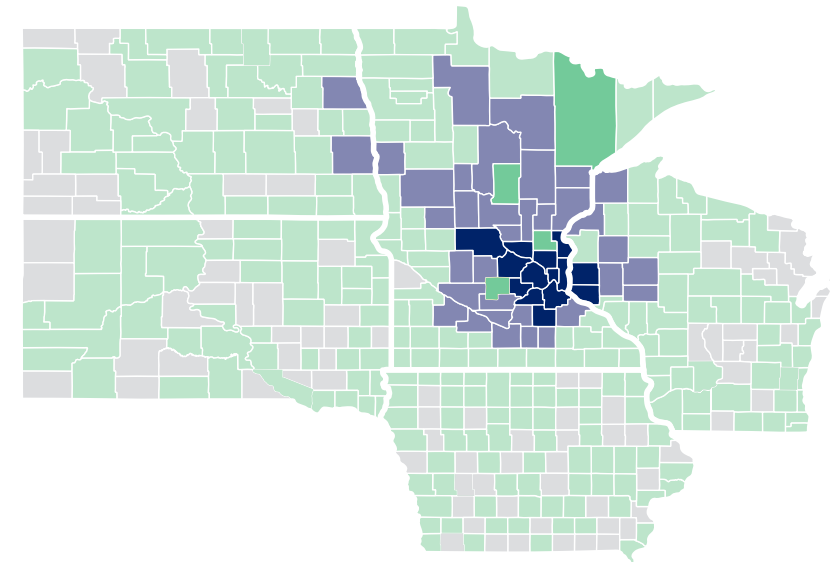
*Children's also received an additional \$5.4 million of philanthropic support for capital needs.

**Provision for renovation, equipment and new programs represents the amount associated with operating income. This amount excludes investment gains.

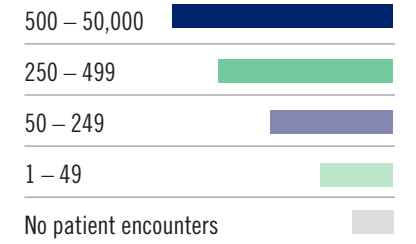
CHILDREN'S OF MINNESOTA 2015 FIVE-STATE REGION

INDIVIDUAL PATIENT ENCOUNTERS* BY COUNTY

In 2015, Children's cared for 133,082 individual patients from the five-state region. These patients represented 100 percent of MN counties and 66 percent of the counties in WI, IA, ND and SD.



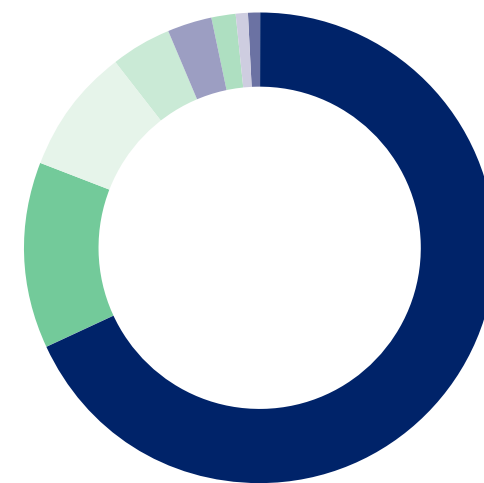
NUMBER OF CHILDREN'S PATIENTS IN 2015 BY COUNTY



*Patients are counted once, even if they visited Children's multiple times at different facilities. Data includes all inpatient and outpatient encounters for all facilities.

CONTRIBUTIONS TO COMMUNITY BENEFIT

As a not-for-profit pediatric healthcare provider, Children's Minnesota provides a broad spectrum of benefits to the communities we serve. These funds account for a measurable portion of Children's cost and help promote healthy lifestyles, community development, health education and affordable access to care. In 2014*, Children's invested \$108 million on community benefit activities to improve the health and well-being of children in our service area.



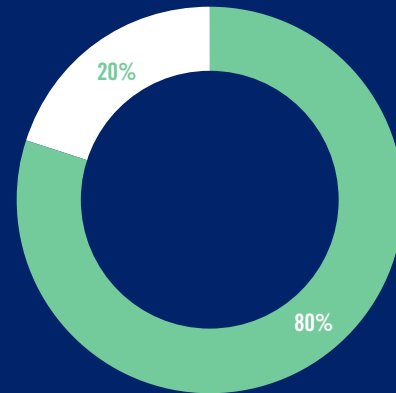
	In millions
■ Unreimbursed costs of serving Medicaid patients	\$76.0
■ Subsidized health programs	\$14.4
■ Community health improvement services	\$10.0
■ Health professions education	\$4.6
■ Research	\$1.5
■ Charitable patient care	\$1.0
■ Contributions to community groups	\$0.3
■ Community building	\$0.1
Total community benefit	\$107.9

*2015 numbers will be reported in the 2016 annual report.

CHILDREN'S FUNDRAISING RESULTS

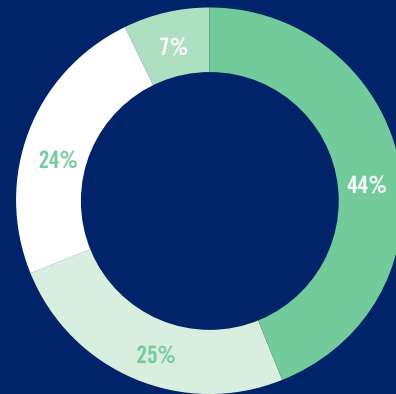
CONTRIBUTIONS

	In millions
Capital support*	\$18.0
Program support*	\$4.4
Total	\$22.4



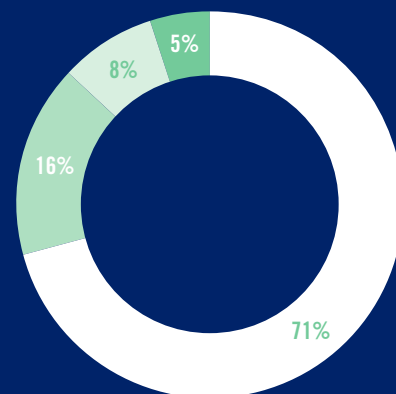
USES OF CONTRIBUTIONS

	In millions
Program services – operations	\$9.8
Provision for future program services	\$5.7
Program services – capital	\$5.4
General, administrative and fundraising, net**	\$1.5
Total	\$22.4



PROGRAM SUPPORT

Pediatric care and clinical excellence	71%
Education and research	16%
Family support	8%
Community outreach	5%



2015 CHILDREN'S FOUNDATION TASKFORCES

We are grateful for the passionate community members and Children's clinicians who generously volunteer their time as taskforce members. Each taskforce helps to increase awareness, referrals and funds for their specific program.

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*Reported as net revenue on the Foundation's financial statement.

**Costs are net of funds received to support fundraising initiatives and future program use.

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We are grateful for donors who have committed to Children’s mission in a big way. Through their generosity over the past two decades, they have enhanced the patient family experience, continued innovation and helped provide more advanced pediatric care. We are pleased to recognize the leadership of these philanthropic supporters and the impact they have made at Children’s.

This list includes donors who have pledged or made outright gifts totaling \$100,000 or more from January 1, 1995 through December 31, 2015.

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**In remembrance
We have made a sincere effort to accurately honor our donors. However, if you should notice an error or omission, please contact Children’s Foundation at 952-992-5500 so that we can correct our records.*

CIRCLE OF CARE

In 2013, Children’s Minnesota received the distinction of being named to The Woodmark Group – a highly regarded professional organization whose members include 27 prominent children’s hospitals in the United States and Canada. Members work collaboratively to lead the development of philanthropy to improve the health of children everywhere.

Children’s Circle of Care program is part of a larger, North American Circle of Care program that honors philanthropists whose contributions ensure excellence in patient care, the education and training of staff, research for better outcomes and advocacy for children’s health and well-being.

The minimum gift level for membership in Children’s Circle of Care is a \$10,000 outright gift or cumulative gifts totaling \$10,000, given within the calendar year (January 1 through December 31). Gifts may be unrestricted or designated for any institutional program. Donors whose cumulative contributions have reached or exceeded \$1 million since 1995 are part of the Royal Circle and are designated in the accompanying list.

Contributions may be made as follows:

- An outright gift or an irrevocable deferred gift with a present value not less than \$10,000 (excludes pledges)
- A gift in the form of cash or assets readily convertible to cash (e.g., stocks, bonds, mutual funds, etc.)
- Paying at least \$10,000 more than the fair market value for purchased goods or services, such as auction items

Children’s Circle of Care is open to individuals, couples and family foundations. Gifts from estates, auxiliary or service organizations, public corporations, private foundations or corporate philanthropic foundations are not eligible for inclusion.

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* In remembrance

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The extraordinary philanthropic support of individuals, corporations, foundations, businesses and organizations makes Children's high quality, family-centered care possible. On behalf of our patients, families and staff, thank you for your inspiring generosity in support of the health and well-being of children in our community.

This list includes donors who gave \$500 or more from January 1, 2015 through December 31, 2015. Gifts listed in the annual report include cash, pledge payments, memorial and tribute gifts, stocks and in-kind gifts.

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 AJK Cutters, Inc.
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 Dr. Diane and Harold Alexander
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 Minnesota Natural Medicine
 Minnesota Neonatal Physicians, P.A.
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Sweet Dreams Project
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Diana Waterbury
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Vince Altstaetter
Amazon Smile Foundation
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Sandra Schrick, in honor of
Andrew Michael Schrick
Carl and Mary Schroeder
Carolyn and Clinton Schroeder
Jack* and Joan Scovil
Doris L. Setterholm*

David and Martha Sewall
Stephanie and David Shapiro
Brian and Patti Smith
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John Spillane
Dr. Charles* and Helen* Steinberg
Robert and Nancy Steinberger
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Dr. Frederic and Rita Stone
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Harley* and Margaret* Stull
Harry B. Sutton*
Dr. John* and Barbara* Tobin
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Benno F. Wolff*
Christopher and Lynne Wollo
Jonathan and Mary Wood
Lillian Wright*
Lorraine Penny Wuerth*
Jeanne Wyatt

ENDOWED FUNDS

Children's is proud to acknowledge the commitment, foresight and passion of the many individuals and organizations who have established endowed funds that will permanently support an array of programs and services at Children's. Thank you for helping to care for children in the generations to come.

The Amber and Andrea Eichman Memorial Endowment

To support medical research at Children's Minnesota.

Anders Edward Hoff Family Endowment

To provide support for the special needs of oncology patient families at Children's Minnesota.

The Anne Elizabeth Davy Pediatric Oncology Nursing Education Endowment

To support pediatric oncology nursing education.

Anne Reznick Memorial Endowment

To provide charity care support at Children's Minnesota.

Arlene Sommer and Betty Mammel Endowment

To provide support for research in neonatal and perinatal medicine at Children's Minnesota.

The Arline B. Dimond Endowment

To provide support for the child life program at Children's Minnesota.

Audrey M. Solberg Memorial Endowment

To provide support for the Midwest Children's Resource Center with an emphasis on supporting child abuse prevention endeavors.

The Bean Family Endowment

To support unique and innovative programs that benefit parents and children and strengthen families by fostering good health and understanding of child development.

Benno F. and Gertrude B. Wolff Endowment

To provide support for the general needs at Children's Minnesota.

The Blake Robert Jones Memorial Endowment

To support pediatric cardiology research at Children's Minnesota.

Dr. Bruce Fehr Endowment

To provide support for an annual Dr. Bruce Fehr Lectureship in Emergency Medicine.

Callie Collette Brattain Memorial Endowment for Nursing Education

To support nursing education and medical lecturship.

Cancer Kids Fund Endowment

To provide support for hematology/oncology patients and their families at Children's Minnesota.

Carl D. Bates Endowment

To provide support for the urgent needs at Children's Minnesota.

Carol Larsen Memorial Endowment

To provide support for the pain and palliative program at Children's Minnesota.

The Dr. Charles W. Jarvis Endowment

To support new laboratory technologies and techniques or to provide education opportunities to lab personnel.

Dr. Charles L. and Helen R. Steinberg Endowment

To provide support for the general needs at Children's Minnesota.

Children's Hospitals and Clinics General Endowment

To support the urgent needs of Children's Minnesota.

Children's Hospital Medical Education and Research Endowment

To support medical research and education at Children's Minnesota.

Christian, Viggo and Marie Hendrickson Memorial Endowment

To provide charity care at Children's Minnesota.

Clarence G. Frame Endowment

To provide services to children in the east metro area.

Clarence and Erna O'Gordon Research and Education Endowment

To support medical education and research at Children's Minnesota.

Clayton L. Robinson Endowment

To provide non-operational support for the PICU at the St. Paul campus of Children's Minnesota.

The Colvin Family Endowment

To provide funds for child life specialists staffing for hematology/oncology programs.

Daryl Kahlert Memorial Endowment

To support the hematology/oncology program at Children's Minnesota.

The Deva House Hospice and Palliative Care Endowment

To provide funds for hospice and palliative care services at Children's Minnesota.

Diabetes Center Endowment

To support the salary and benefit expenses of the diabetes center medical director.

Edward H. Schonbohm Development and Rehabilitation Endowment

To support the Pediatric development and rehabilitation services.

Eleanor R. Bourquin Endowment

To support the urgent needs at the St. Paul campus of Children's Minnesota.

Eleanor Gray Knutson Memorial Endowment

To provide charity care support at Children's Minnesota.

Elinor D. Brodie Memorial Endowment

To provide support for the general needs at Children's Minnesota.

For the Love of Children Endowment

To fund programs supported by the Children's Association - Minneapolis.

The Fore Angels Endowment

To fund the purchase of medical equipment for the PICU or for special capital needs for the family center apartments at the St. Paul campus of Children's Minnesota.

Frey Family Endowment

To provide charity care at Children's Minnesota.

The Gay Gollan Baukol Endowment

To provide support for children who are sick, injured, or abused.

Genevieve E. Stelberg Memorial Endowment

To support pediatric oncology programs at Children's Minnesota.

Glen and Harold Bend Endowment

A charitable perpetual trust set-up to fund the community health needs of the St. Paul campus of Children's Minnesota.

Grandparents Club Endowment

To provide small grants for human ecology needs at the Minneapolis campus of Children's Minnesota.

Great Clips Endowment for Child Life

To provide support for Children's Minnesota child life school re-entry program.

Greg and Julie Frandsen Family Endowment

To provide support for patients and their families in the neuroscience program.

Harry B. Sutton Research Endowment

To support medical research at the St. Paul campus of Children's Minnesota.

The Heart of Gabriel Endowment

To provide support for the benefit of patients, families of patients, professional staff, programs, or any need associated with the cardiovascular program at Children's of Minnesota.

Helen C. Henn, R.N. Endowment

To provide support for patient family accommodations at the family center at the St. Paul campus of Children's Minnesota.

The Helping Hand Club Endowment

To provide grants to farm families to supplement uninsured and non-reimbursed medical costs.

I.C. System, Inc./Ruth M. Johnson/Erickson Family Endowment

To support the special health needs at Children's Minnesota.

Irma E. Dahlberg Memorial Endowment

To support the neonatal intensive care center unit at the St. Paul campus of Children's Minnesota.

Irma L. Anderson Endowment for Pediatric Cancer Treatment

To provide support for the benefit of any and all aspects of its cancer treatment program and its successors.

The Dr. Ivan and Sandra Schloff Fund For Children Endowment

To support the Family Resource Center at the St. Paul campus of Children's Minnesota.

Jack J. O'Connell and Madaline O'Connell Walli Research Endowment

To support medical research at Children's Minnesota.

Jackson Wollo Endowment

To provide support for the general needs at Children's Minnesota.

Jeanne Mithun Pediatric Hospice Endowment

To provide funds for hospice care provided at or by Children's Minnesota.

Jill Davis Intensive Care Nursing Endowment

In support of the ICU nurses education and training specializing in cardiac care.

The Jim and Colleen Ryan Cancer Care Endowment

To provide support for the hematology/oncology program.

John Peter Hoffman Endowment

To support research in the area of childhood disease.

John and Dolores Holl Endowment

To support the general needs of the St. Paul campus of Children's Minnesota.

John J. Fangman Neonatology Lectureship Endowment

To provide funds for an annual grand rounds neonatology lecture and related visits by the guest speaker to all neonatal intensive care units at Children's of Minnesota.

John C. Holman Endowment

To provide support for the PICU program at the St. Paul campus of Children's Minnesota.

The John R. Ellingson Endowment

To provide support for the hematology/oncology program.

The Jonathan Andrew Johnson and Johnna Louise Johnson Endowment

To provide support for the general needs at Children's Minnesota.

Jonathan Wood Family Endowment

To provide support to Children's Minnesota for purposes specified by the Children's Foundation Board.

The Jones Luhmann Ranck Family Endowment

To provide support for bereavement services at Children's Minnesota.

Jorgen Rodgers Hoff Research Endowment

To support newborn intensive care research.

Joseph and Lillian Duke Endowment

To support the general needs at Children's Minnesota.

Joseph Lloyd Jackson Endowment

To provide support for the general needs at Children's Minnesota.

Justin Heltemes Endowment

To provide funds for hematology/oncology program at Children's Minnesota.

The Karen Melby Ames and Karol Melby Paulus Endowment

To support wrap-around services in the cardiovascular program.

ENDOWED FUNDS *Continued*

Kathryn V. Johnson Memorial Endowment

To support the cancer care program at Children's Minnesota.

Kohl's Child Life Endowment

To provide funds for the child life program at Children's Minnesota.

Krishna M. Saxena, M.D. Medical Education Endowment

To support the annual Dr. Krishna Saxena Endocrine Lectureship and residents recognition dinner at St. Paul campus of Children's Minnesota.

Lauren Taylor Ehele Endowment

To provide support for the general needs at Children's Minnesota.

Dr. Lawrence J. Singher Memorial Endowment

To support the annual lectureship and other pediatric hematology/oncology endeavors.

Lee H. Prewitt Memorial Lecture Endowment

To provide support to the annual Lee. H. Prewitt Memorial Lecture at Children's Minnesota. Lillian May Wilcockson Endowment
To provide charity care support at Children's Minnesota.

The Lindsay Ann Ashbach Memorial Endowment

To support NICU research at Children's Minnesota.

The Lindsay Endowment

To provide clinical support for the hematology/oncology program to supplement uninsured, non-reimbursed costs.

Lorraine Wuerth Endowment for Charity Care/Community Benefit

To provide support to the charity care program at Children's Minnesota.

The Louis and Matthew Schroeder Memorial Endowment

To support hematology/oncology medical research at Children's Minnesota.

Mary Andersen Hulings Endowment

To support urgent needs at the St. Paul campus of Children's Minnesota.

Max R. Berris Endowment

To provide support for the general needs at Children's Minnesota.

Minnesota Pro Paintball Endowment

To provide support to Children's Minnesota, especially the cardiology program.

Mulligan Family Endowment

To provide support for the epilepsy program on the St. Paul campus at Children's Minnesota.

Myrna Rose Strand Neuroscience Research Endowment

To support research directly impacting care in the St. Paul Neuroscience Center.

Neslund Cancer Kids Endowment

In support of hematology/oncology program at Children's Minnesota.

The Olivia, Jack and Gracie Becker Endowment

To provide support for the general needs of the NICU program at the St. Paul campus of Children's Minnesota.

The Ordway Family Endowment

To support the general needs at Children's Minnesota.

Pine Tree Apple Tennis Classic Endowment

To support research needs of the hematology/oncology program at Children's Minnesota.

The Professional Staff Research and Education Endowment

To support research and education projects at Children's Minnesota.

The Ramsdell Family Endowment, Honoring Marie Smilanich

To support for patients, families of patients, professional staff, programs, or any other need associated with cardiovascular program.

Research Endowment

To provide support for research projects at Children's Minnesota.

The Richard, Pamela, Katherine, and Christina Ledin Family Endowment

To provide support for the patient and families of the hematology/oncology program.

Dr. Richard Stafford and Dr. Bob Telander Exceptional Care Endowment

To provide support to the Hospitals for the annual Dr. Richard Stafford and Dr. Bob Telander Honorary Lecture for challenges in Pediatric Gastroenterology.

Dr. Robert Rosenthal Memorial Endowment

To support the non-operating, general needs at Children's Minnesota.

Rutherford D. Brosious and Family Education Endowment

To support RN's education and Children's - St. Paul.

The Samantha Lynn Evinger Endowment

To support the Cancer Kids Fund.

The Samuel Billington Sewall Endowment

To provide funding for child life specialist staffing for Children's Minnesota hematology/oncology programs.

Sandra Powers and Casaundra Hinkel Endowment

To provide funds for the Minnesota Sudden Infant Death Center and the cardiology program at Children's Minnesota.

The Sibling Play Area Staffing Endowment

To support extended child life staffing in the Sibling Play Room at Minneapolis campus of Children's Minnesota.

Dr. Stacy and Donna Roback Honorary Endowment

To provide support to Children's Minnesota.

Stephen J. Boros M.D. Fellowship Endowment

To support a graduate research fellowship in neonatology.

Susan and Bill Jolitz Endowment

To provide support for the chaplaincy program at Children's Minnesota.

Susan K. and Steven F. Kingsbury Endowment

To support the Family Resource Center at Children's Minnesota.

Tague C. Chisholm Endowment

To support pediatric surgical and pediatric urologic education endeavors at Children's Minnesota.

The Thomas M. McGill Memorial Endowment

To provide charity care support at Children's Minnesota.

Timothy Ivan Moreland Memorial Endowment

To purchase equipment for the NICU or to fund NICU projects which the budget will not cover.

Tom and Jennifer Peterson Endowment

To support the cancer and blood disorders program.

Veterans of Foreign Wars Pediatric Research Endowment

To support research at Children's Minnesota

Walter Reeve Ramsey and Ruth Lusk Ramsey Fellowship Endowment

A charitable perpetual trust set-up by Dr. Walter Ramsey to fund fellows at Children's Minnesota.

Webb Publishing Company Endowment for Medical Research

To support medical research at Children's Minnesota.

Wilbur Morgan Medical Research Endowment

To support pediatric research at Children's Minnesota.

William J. and Stella K. Lloyd Endowment

To provide charity care support at Children's Minnesota.

The Winifred Wollaeger Bean Endowment

To support family centered care programs - child life, social work, chaplaincy and child family services.

Dr. Woodard L. Colby Memorial Endowment Fund

To support the annual Dr. Woodard Colby Lectureship and general needs at St. Paul campus of Children's Minnesota.

Locations

Children's reach extends throughout the Twin Cities and beyond. With two hospitals, three surgery centers, six rehabilitation clinics, 12 primary care clinics, and specialty clinics, more kids than ever have access to the high-quality care of Children's.



KEY

1. Children's Minneapolis Campus

Hospital, Specialty and Primary Care Clinics
2525 Chicago Ave. South
Minneapolis, MN 55404
612-813-6000

2. Children's St. Paul Campus

Hospital, Specialty and Primary Care Clinics
345 North Smith Ave.
St. Paul, MN 55102
651-220-6000

3. Children's Woodbury Specialty Center

4. Children's Roseville Rehabilitation Clinic

5. Children's Minnetonka Surgery and Specialty Center

6. Children's Maple Grove Specialty Center

7. Children's West St. Paul Clinic

8. Metropolitan Pediatric Specialists Burnsville Clinic

9. Metropolitan Pediatric Specialists Shakopee Clinic

10. Metropolitan Pediatric Specialists Edina Clinic

11. Partners in Pediatrics St. Louis Park Clinic

12. Partners in Pediatrics Plymouth Clinic

13. Partners in Pediatrics Maple Grove Clinic

14. Partners in Pediatrics Rogers Clinic

15. Partners in Pediatrics Brooklyn Park Clinic

16. Children's Hugo Clinic

● Indicates Specialty Center

● Indicates Primary Care Clinic

THANK
YOU

ON THE COVER: A'rringTon was born with a rare heart condition and spent much of his first year of life at Children's Minnesota. See his story at childrensMN.org/AnnualReport.

LEARN MORE

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FACEBOOK.COM/CHILDRENSMINNESOTA

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